

Marc D. Schein, CIC, CLCS

Marc D. Schein, CIC, CLCS assists clients by customizing comprehensive commercial insurance programs that minimize or eliminate the burden of financial loss through cost effective transfer of risk. By conducting a Total Cost of Risk (TCoR) assessment, he can determine any gaps in coverage. As part of an effective risk management insurance team, Marc collaborates with senior risk consultants, certified insurance counselors, and expert underwriters to examine the adequacy of existing client programs and develop customized solutions to transfer risk, improve coverage and minimize premiums.

Marc is a seasoned Certified Insurance Counselor with experience working in multiple industries, including Cyber Security, Technology, Retail, E-commerce Financial Institution, Healthcare, Accounting and Law, among others. His risk management experience includes: Cyber Security, Cyber Insurance, Technology E&O, Directors and Officers, Employment Practices Liability, Errors & Omissions, Property, Casualty, Crime, Auto, and Workers' Compensation.

In 2011, Marc achieved his Commercial Lines Coverage Specialist (CLCS) designation. In 2014, he received his Certified Insurance Counselor (CIC) designation, and was appointed to the Ponemon Institute's RIM Council (the pre-eminent research center dedicated to data protection, privacy and information security). In 2015, he was asked to join the Claims & Litigation Management Alliance's Cyber Committee. In 2017 Marc was appointed Northeast Cyber Champion for Marsh & McLennan Agency. A sought after speaker and panelist on Data Breaches and Cyber Security, Marc has spoken before members of Congress and leaders in the Aviation Industry on Capitol Hill regarding the issues and costs of cyber breaches, and how to properly transfer risk to insure that an organization or business is properly protected from what might otherwise be financially devastating recovery costs. He is also a co-founding member of Clean Machine Charity and Founder of a Nassau County-based networking group. He also founded a NYC think-tank roundtable for upper middle market trusted advisors to share complex challenges and solutions their clients face. Marc also maintains membership in Business Networking International. A graduate of SUNY Oneonta, Marc was a Business Economics Major and Communications Minor who made Dean's List.